

Sales Engineers (41-9031)

Occupation description: Sell business goods or services, the selling of which requires a technical background equivalent to a baccalaureate degree in engineering. Excludes Engineers (17-2011 through 17-2199) whose primary function is not marketing or sales.

Employment and Job Openings

| | Employment | | | Average annual openings | | |
|---------------|---------------|-----------------|----------------|-------------------------|----------------------|-------|
| | 2016 estimate | 2026 projection | Percent change | Labor force exits | Occupation transfers | Total |
| Alaska | 57 | 56 | -1.8 | 1 | 4 | 5 |
| United States | 74,900 | 80,100 | 6.9 | 1,800 | 6,000 | 8,320 |

Job outlook

Alaska: Alaska's employment growth is low with low employment opportunities. [Read more.](#)

2019 Wages ?

| | Mean Wage | Wage by Percentile | | | | |
|---------------|-----------|--------------------|-------|--------|-------|-------|
| | Mean | 10th | 25th | Median | 75th | 90th |
| United States | 54.22 | 28.45 | 36.71 | 49.95 | 67.12 | 83.79 |

Labor Force Indicators

2016 Worker Characteristics

| Total workers | Nonresident workers | Percent nonresident | Percent age 45 plus | Percent age 50 plus |
|---------------|---------------------|---------------------|---------------------|---------------------|
| 63 | 8 | 12.7 | 46.6 | 34.5 |

2016 Potential Supply

| | |
|---|----|
| Qualified but working in another occupation | 15 |
| Currently employed in a lower paid occupation | 8 |
| UI claimants previously working in occupation | 3 |

2016 ALEXsys Employment Data

| | |
|---|------|
| Number of registrants | 32 |
| Number of job position postings | 2 |
| Ratio of registrants to job position postings | 16.0 |

Typical Entry-level Education, Experience, and/or On-the-job Training

Education: Bachelor's degree

Work experience: None

On-the-job training: Moderate-term on-the-job training

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