

## First-Line Supervisors of Non-Retail Sales Workers (41-1012)

**Occupation description:** Directly supervise and coordinate activities of sales workers other than retail sales workers. May perform duties, such as budgeting, accounting, and personnel work, in addition to supervisory duties.

### Employment and Job Openings

	Employment			Average annual openings		
	2016 estimate	2026 projection	Percent change	Labor force exits	Occupation transfers	Total
<b>Alaska</b>	148	147	-0.7	5	8	13
<b>United States</b>	405,200	425,200	4.9	13,800	23,100	38,900

#### Job outlook

**Alaska:** Alaska's employment growth is low with low employment opportunities. [Read more.](#)

### 2019 Wages

	Mean Wage	Wage by Percentile				
	Mean	10th	25th	Median	75th	90th
<b>United States</b>	41.43	20.08	26.86	35.94	49.92	70.55
<b>Alaska</b>	34.88	21.45	24.73	30.68	41.06	58.04
<b>Anchorage/Mat-Su Area</b>	35.92	21.55	24.96	31.60	43.39	63.46
<b>Balance of State</b>	31.54	20.83	23.41	28.94	36.62	43.84

### Labor Force Indicators

#### 2016 Worker Characteristics

Total workers	Nonresident workers	Percent nonresident	Percent age 45 plus	Percent age 50 plus
184	14	7.6	42.3	29.7

#### 2016 Potential Supply

Qualified but working in another occupation	66
Currently employed in a lower paid occupation	41
UI claimants previously working in occupation	13

#### 2016 ALEXsys Employment Data

Number of registrants	210
Number of job position postings	10
Ratio of registrants to job position postings	21.0

## Typical Entry-level Education, Experience, and/or On-the-job Training

**Education:** High school diploma or equivalent

**Work experience:** Less than  
5 years

**On-the-job training:** None

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