

Negotiation Conversations

Provider: Alaska Academy of Real Estate

Length: 2 Hours

Cost: \$20

Cost Unit: Cost of the entire program

Website

<http://www.alaskaacademyofrealestate.com/>

Places: Anchorage

Objectives: Determine participant's negotiating style, Determine client's negotiating styles, Apply negotiating principles to work, etc.

Related Occupations

Appraisers and Assessors of Real Estate
Property, Real Estate, and Community Association Managers
Real Estate Brokers
Real Estate Sales Agents

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