

## Sales Engineers (41-9031)

**Occupation description:** Sell business goods or services, the selling of which requires a technical background equivalent to a baccalaureate degree in engineering. Excludes Engineers (17-2011 through 17-2199) whose primary function is not marketing or sales.

### Employment and Job Openings

	Employment			Average annual openings		
	2016 estimate	2026 projection	Percent change	Labor force exits	Occupation transfers	Total
Alaska	57	56	-1.8	1	4	5
United States	74,900	80,100	6.9	1,800	6,000	8,320

#### Job outlook

**Alaska:** Alaska's employment growth is low with low employment opportunities. [Read more.](#)

### 2018 Wages ?

	Mean Wage	Wage by Percentile				
	Mean	10th	25th	Median	75th	90th
United States	52.22	28.09	36.25	48.76	64.11	79.49

### Labor Force Indicators

#### 2016 Worker Characteristics

Total workers	Nonresident workers	Percent nonresident	Percent age 45 plus	Percent age 50 plus
63	8	12.7	46.6	34.5

#### 2016 Potential Supply

Qualified but working in another occupation	15
Currently employed in a lower paid occupation	8
UI claimants previously working in occupation	3

#### 2016 ALEXsys Employment Data

Number of registrants	32
Number of job position postings	2
Ratio of registrants to job position postings	16.0

### Typical Entry-level Education, Experience, and/or On-the-job Training

**Education:** Bachelor's degree

**Work experience:** None

**On-the-job training:** Moderate-term on-the-job training

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