

Sales Representatives, Services, All Other (41-3099)

Occupation description: All services sales representatives not listed separately.

Employment and Job Openings

| | Employment | | | Average annual openings | | |
|---------------|---------------|-----------------|----------------|-------------------------|----------------------|---------|
| | 2016 estimate | 2026 projection | Percent change | Labor force exits | Occupation transfers | Total |
| Alaska | 823 | 840 | 2.1 | 26 | 72 | 100 |
| United States | 983,000 | 1,077,900 | 9.7 | 32,600 | 89,000 | 131,090 |

Job outlook

Alaska: Alaska's employment growth is low with very high employment opportunities. [Read more.](#)

2018 Wages

| | Mean Wage | Wage by Percentile | | | | |
|------------------------------|-----------|--------------------|-------|--------|-------|-------|
| | Mean | 10th | 25th | Median | 75th | 90th |
| United States | 31.18 | 12.64 | 17.60 | 26.23 | 37.93 | 55.81 |
| Alaska | 28.42 | 13.48 | 17.55 | 25.50 | 35.52 | 46.37 |
| Anchorage/Mat-Su Area | 29.84 | 14.34 | 19.00 | 27.54 | 36.53 | 47.22 |
| Fairbanks North Star Borough | 25.33 | 13.84 | 17.00 | 22.23 | 29.51 | 43.06 |
| Balance of State | 21.95 | 12.37 | 13.27 | 14.74 | 26.51 | 39.63 |

Labor Force Indicators

2016 Worker Characteristics

| Total workers | Nonresident workers | Percent nonresident | Percent age 45 plus | Percent age 50 plus |
|---------------|---------------------|---------------------|---------------------|---------------------|
| 1,628 | 241 | 14.8 | 34.1 | 24.5 |

2016 Potential Supply

| | |
|---|-----|
| Qualified but working in another occupation | 506 |
| Currently employed in a lower paid occupation | 353 |
| UI claimants previously working in occupation | 144 |

2016 ALEXsys Employment Data

| | |
|---|-------|
| Number of registrants | 2,093 |
| Number of job position postings | 234 |
| Ratio of registrants to job position postings | 8.9 |

Typical Entry-level Education, Experience, and/or On-the-job Training

Education: High school diploma or equivalent

Work experience: None

On-the-job training: Moderate-term on-the-job training

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