

Retail Salespersons (41-2031)

Occupation description: Sell merchandise, such as furniture, motor vehicles, appliances, or apparel to consumers. Excludes Cashiers (41-2011).

Employment and Job Openings

	Employment			Average annual openings		
	2016 estimate	2026 projection	Percent change	Labor force exits	Occupation transfers	Total
Alaska	13,756	13,772	0.1	871	1,092	1,965
United States	4,602,500	4,682,100	1.7	293,900	368,400	670,270

Job outlook

Alaska: Alaska's employment growth is low with very high employment opportunities. [Read more.](#)

2018 Wages

	Mean Wage	Wage by Percentile				
	Mean	10th	25th	Median	75th	90th
United States	13.61	8.85	10.05	11.63	14.59	19.96
Alaska	14.45	10.46	11.26	13.00	15.46	19.26
Anchorage/Mat-Su Area	14.70	10.37	11.15	12.78	15.43	19.88
Fairbanks North Star Borough	13.62	10.47	11.22	12.78	14.99	18.26
Balance of State	14.28	10.68	11.58	13.50	15.81	19.15

Labor Force Indicators

2016 Worker Characteristics

Total workers	Nonresident workers	Percent nonresident	Percent age 45 plus	Percent age 50 plus
18,152	3,385	18.6	26.6	21.3

2016 Potential Supply

Qualified but working in another occupation	5,645
Currently employed in a lower paid occupation	1,009
UI claimants previously working in occupation	1,217

2016 ALEXsys Employment Data

Number of registrants	5,231
Number of job position postings	908
Ratio of registrants to job position postings	5.8

Typical Entry-level Education, Experience, and/or On-the-job Training

Education: No formal educational credential

Work experience: None

On-the-job training: Short-term on-the-job training

Department of Labor and Workforce Development, Research and Analysis Section
P.O. Box 115501
Juneau, Alaska 99811-5501
Phone: 907.465.4500, Fax: 907.523.9654
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