

# Alaska Academy of Real Estate

Private Business or Technical School

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At the Alaska Academy of Real Estate we have a tradition of premier education. Our State of Alaska Certified Real Estate Instructors are dedicated professionals, with years of experience under their belts, willing to share their time and talents to help others succeed and flourish. From pre-licensing, to post-licensing, to continuing education we offer the classes that future and current real estate professionals need to succeed in the industry.

## Education Programs

### Business, management, marketing, and related support service

Alaska Landlord/Tenant Act – Basics for all Licensees  
Alaska Real Estate Consumers Pamphlet  
Alaska State Law Course - 6 Hr Pre-License Course  
Buyer Broker Contracts, Property Management, Commercial Transactions, Back Up Offers, Addendums and Amendments Conversations  
Competitive Market Analysis, Appraisals, and Marketing to Sellers Conversations  
Confidentiality Conversations  
Consumer Protection  
Contingent on Sale or Close Conversations  
Contracts and Real Estate License Law  
Current Alaska Real Estate Legal & Ethical Issues  
Disclosure and Home Inspections Conversations  
Earnest Money Conversations  
Ethics Conversations  
Homeowner and Condominium Conversations  
Internet Loans, Mortgage Fraud and Predatory Lending Practices Conversations  
Landlord Tenant Act Conversations  
Listing Agreement (Authorization and Exclusive Right to Sell) Conversations  
Multiple Offer Conversations  
Negotiation Conversations  
Pre-Approval and Pre-Qualification Letters, Good Faith Estimates, Loan Types Conversations  
Purchase and Sale Agreements and Land Purchase and Sale Agreements  
Purchase and Sale Agreements Buyers  
Purchase and Sale Seller Agreement Conversations  
Real Estate Post-Licensing  
Real Estate Pre-License  
Settlement Statements, Security Deposit Transfers, Rent Prorations, Seller Net Proceeds, and Good Funds Law Conversations  
Showing Properties and Marketing to Buyers Conversations  
The Closing Process Conversations  
Title Reports, CC&Rs, Resale Certificates, Public Offering Statements, Zoning, Environmental Issues, Survey and Recordkeeping Conversations