

Real Estate - Client Advocacy in Commercial Real Estate

Provider: Alaska Association of Realtors

Length: 3 Hours

Cost: \$45

Cost Unit: Cost of the entire program

Website

<https://www.alaskarealtors.com/education/education-classes>

Places: Anchorage

Client advocacy filters into every aspect of your real estate business, starting with the method you use to pursue new clients through your follow-up call after you have executed a transaction. This course takes the concept of advocacy and applies it to everyday actions in commercial real estate.

Related Occupations

Appraisers and Assessors of Real Estate
Property, Real Estate, and Community Association Managers
Real Estate Brokers
Real Estate Sales Agents

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